

Quick Start Checklist 4

Previous:

- Pass Out 5 Flyers
- Ask 2 Friends/Family For Referrals
- Spend 20min/Day Following Up With Friend/Social Media Referrals
- One Hour/Day Finding Businesses
- One Hour/Day Contacting Businesses

Closing:

- Have 2-3 Relationship Conversations
- Make 2 Relationship Offers
- Offer 1 Upsell

Referrals:

- Ask For One Referral From A Friend
- Ask One Business For A Referral